



### **Experience Matters!**

Excellere Consulting Associates (ECA) is an IT Consulting, Solutions, and Outsourcing Company based in San Juan, Puerto Rico. Since 1990 we have been dedicated to providing our clients with high quality solutions positioning them to become high-performance, successful businesses and governments. Our dedication and proven business model has allowed us to serve over 200 clients across all industries. We incorporate high skills standards, knowledge and ethical values into our services providing the confidence needed for successful project deliverables to our customers, keeping them in the forefront of technology.

### **Company Information**

- Company: **Excellere Consulting Associates,**
- Address: CPG Galería Paseos  
100 Gran Bulevar Paseos, Suite 402  
San Juan, Puerto Rico 00926
- Phone: 787-756-8686 Fax: 787-756-8667
- Contact: Víctor M. López, Sales Director
- Email: vlopez@eca-pr.com

### **Our Core Capabilities**

- **Business Consulting**
- **Program and Project Management**
- **Custom Application Development**
- **Business Intelligence and Analytics**
- **Enterprise Content Management**
- **IT Outsourcing Services (Collocation, BPO)**
- **System and Network Infrastructure Management**

### **Government Codes**

- Duns - 176234524
- Cage - 4LVC1
- GSA Schedule 70 Contract # GS-35F-0140X
- Minority-owned Business
- Small Business (SDB)

### **NAICS Codes**

- 541511:** Custom Computer Programming Services
- 541512:** Computer Systems Design Services
- 541519:** Other Computer Related Services
- 611519:** Other Technical and Trade Schools
- 611420:** Computer Training
- 811212:** Computer and Office Machine Repair
- 238210:** Electrical Contractors and other Wiring Installation Contractors
- 423430:** Computer and Computer Peripheral
- 443120:** Computer and Software Stores
- 511210:** Software Publishers
- 518210:** Data Processing, Hosting, and Related Services

### **Performance Qualifiers**

- 2009 Microsoft Competency Award—SLO
- 2005 Arrow ECS Top Growth Award (IBM Distributor)
- 2005 IBM Outstanding Performance Award
- 2004 IBM iSeries Sales Performance Award

### **Technology Expertise**

**Programming languages:** Java, JavaScript, J2EE, Struts, Hibernate, Spring, ASP.NET, C#, .NET, AJAX, Web Services, Lotus Notes, Cobol, RPG, VB Script, Visual Studio.NET

**Databases:** Microsoft SQL, IBM DB2, MySQL, ORACLE

**Collaboration Tools:** MS SharePoint, Websphere Portal, Lotus Quickr, MS XRM (CRM)

**Development IDE's:** Microsoft Visual Studio.Net, BI Development Studio, Websphere Application Developer, Rational Application Developer, Lotus Domino Designer

**Content Mgmt Systems:** IBM ECM-FileNet, IBM Content Manager-Legacy, Microsoft Enterprise Content Management-SharePoint

**Operating Systems:** Windows, Linux, UNIX, AIX, i5/OS

**ERP Solutions:** JDEdwards, PeopleSoft, MS Dynamics-GP, SAP, Point

**Business Intelligence:** Microsoft BI Solutions (Performance Point), Cognos, Silvon Software-Stratum

**Integration Platforms:** Microsoft BizTalk, IBM Websphere Service Bus

**Midrange Systems and Storage:** IBM Power Systems and Servers –Sales and Support. IBM Power Systems (p, i), Blade and xSeries servers, Disk Storage Systems.

**Network Administration and Management:** Network assessments, Management and Support Services, SCON and virtualization technologies. System Management Tools.



## Main Partner Relationships and Certifications

We keep our staff certified in our Business Relationship programs such as:

### IBM Advanced Business Partner



- IBM Certified Solutions Expert
- IBM Certified System Administrators
- IBM Certifications for Websphere Studio
- ECM - FileNet & Enterprise Content Management
- Tivoli Storage Management
- Certified Lotus Professionals
- IBM Certified AIX, i5/OS
- IBM Certified Sales and Tech Specialists – Systems i,p,x
- IBM System Storage Specialists—DSxxxx, V7000
- Websphere Portal

### Microsoft Gold Partner



- Microsoft Certified Solution Specialist
- Microsoft Online Services
- Desktop Deployment Planning Services
- SharePoint Deployment Planning Services
- Information Worker Solutions
- Custom Development Solutions
- Networking Infrastructure Solutions
- Data Management Solutions
- Security Solutions
- Microsoft Service Line Offering – SharePoint
- Microsoft System Center

## Contract Vehicle



Founding Member of the PRITCluster

Let us help you manage costs, transform processes and meet your organizations needs through the services available.

Throughout the years Excellere has evolved and acquired keen industry knowledge across several sectors. With over 50 years of combined management experience and an understanding of technology, the leaders of Excellere have managed to create an environment that inspires innovation, intuition, and integrity. Excellere is highly capable of handling demanding tasks in a timely and cost-efficient manner. We understand and know how to convert our clients' visions into cost-effective and efficient business solutions.

## Current / Past Customers

### Federal

- Department of Education

### State

- Department of Treasury
- Government Development Bank of Puerto Rico
- Office of the Comptroller
- Environmental Quality Board
- Department of Consumer Affairs
- Department of Health
- Department of Corrections
- State Insurance Fund Corporation (CFSE)
- General Board of Education
- Department of the Family

### Commercial

- 3M Puerto Rico
- ASC
- Bristol-Myers Squibb
- Burger King
- Coca Cola
- Colonial Insurance
- Gillette Puerto Rico
- GlaxoSmithKline
- MAPFRE
- Microsoft Caribbean
- Nestle
- OneLink
- Procter & Gamble
- PRTC / CLARO
- Seguros Triple S
- SIMED
- Toyota of Puerto Rico
- V. Suarez & Co.



## Customers by Technology

Services	Current and Past Performance	Clients
<b>Custom Application Development and Systems Implementation</b>	<ul style="list-style-type: none"> <li>• Microsoft .NET, .ASP</li> <li>• Java</li> <li>• Web Services</li> <li>• Migration</li> <li>• Application Maintenance</li> </ul>	<ul style="list-style-type: none"> <li>• Verizon/PRTC/Claro</li> <li>• Optima Insurance</li> <li>• Seguros Triple S</li> <li>• ASC</li> <li>• DirecTV</li> <li>• MAPFRE de PR</li> <li>• Toyota de PR</li> <li>• Glaxo SmithKline</li> <li>• Instituto de Ojos y Piel</li> </ul>
<b>Microsoft Consulting</b>	<ul style="list-style-type: none"> <li>• Business Intelligence</li> <li>• SQL Server Implementation and upgrade</li> <li>• Exchange Server implementation</li> <li>• Desktop Deployment (DDPS)</li> <li>• Hyper-V implementation</li> <li>• SOA &amp; Business Process</li> </ul>	<ul style="list-style-type: none"> <li>• Bristol Myers Squibb</li> <li>• Onelink de Puerto Rico</li> <li>• Optima Insurance</li> <li>• Microsoft Caribbean</li> <li>• MCS</li> <li>• Wells Fargo-Island Finance</li> <li>• Ballester Hermanos, Inc.</li> </ul>
<b>Enterprise Content Management</b>	<ul style="list-style-type: none"> <li>• SharePoint setup, implementation and administration</li> <li>• Enterprise Content Management</li> <li>• Business Process</li> <li>• MOSS 2007 implementation</li> </ul>	<ul style="list-style-type: none"> <li>• Asociación de Suscripción Conjunta</li> <li>• Hospital Auxilio Mutuo</li> <li>• SIMED</li> <li>• Oficina del Contralor</li> <li>• Autoridad de Acueductos y Alcantarillados</li> </ul>
<b>IBM Consulting</b>	<ul style="list-style-type: none"> <li>• FileNet implementation</li> <li>• IBM Content Manager implementation</li> <li>• Websphere consulting</li> <li>• Lotus Notes Consulting (migration, implementation, appl. development)</li> </ul>	<ul style="list-style-type: none"> <li>• Departamento de Hacienda</li> <li>• Seguros Triple S</li> <li>• Junta de Calidad Ambiental (JCA)</li> <li>• Banco Popular</li> <li>• Verizon/PRTC/Claro</li> <li>• CFSE</li> </ul>
<b>IT Infrastructure Management</b>	<ul style="list-style-type: none"> <li>• Network Administration</li> <li>• Unix Administration</li> <li>• Database Administration</li> <li>• Middleware Administration</li> <li>• Performance Tuning</li> <li>• IBM iSeries/pSeries Systems &amp; Support</li> <li>• Microsoft System Center</li> </ul>	<ul style="list-style-type: none"> <li>• V. Suarez &amp; Co.</li> <li>• Cesar Castillo</li> <li>• Departamento de Hacienda</li> <li>• MCS</li> <li>• Leonardo's</li> <li>• Mendez &amp; Co.</li> <li>• Ballester Hermanos, Inc.</li> </ul>
<b>IT Outsourcing</b>	<ul style="list-style-type: none"> <li>• Application Outsourcing</li> <li>• Infrastructure Outsourcing</li> <li>• Business Process Outsourcing (BPO)</li> <li>• Managed Services</li> </ul>	<ul style="list-style-type: none"> <li>• SIMED</li> <li>• ASC</li> <li>• Wireless Ideas</li> <li>• Microfinanzas de PR</li> <li>• Gillette de PR</li> <li>• CEE</li> </ul>